



Associate Account Manager

About CHC Wellbeing

- For 14 years, we have served more than 1,000 clients across multiple industries, including: manufacturing, healthcare, governments, school districts and non-profits.
- We go beyond wellness to true potential and exist to help individuals excel in every facet of their lives. Our robust capabilities focus on the whole person and address physical, social, emotional and financial wellbeing.
- CHC Wellbeing focuses on a set of benchmark wellbeing risks that have been directly linked to healthcare costs and productivity through foundational research based on analyzing 4 million claims over 40 years.
- We then deploy evidence-based wellbeing strategies to reduce the prevalence of these benchmark risks by an average of 25 percent. Thus, leading to a significant return on investment from cost savings to productivity gains.
- Our belief is that everyone has a right to thrive. We go beyond the office to care for the underprivileged in our community, leading a citywide effort to deliver emergency provisions to the homeless across Chicago.

Candidate Qualifications

- Recent college graduate with a Bachelor's degree in wellness, health promotion, public health, nutrition, exercise science, or a related field.
- Prior work and/or internship experience in wellness, nutrition, or healthcare industry
- Proficient in Microsoft Office products including but not limited to Word, Excel, PowerPoint
- Strong organizational and time management skills with the ability to multitask and re-prioritize
- Exceptional verbal and written communication skills
- Great attention to detail

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- Proven record of strong customer service skills
 - Demonstrate an ability to communicate, present and influence credibly and effectively at all levels of the organization, including executive and C-level.
 - Able to travel up to 20% of the time

Position Responsibilities

- Establish and maintain strong client and broker relationships
- Oversee each client's program including contract renewal, implementation of services, marketing, and reporting
- Maintain a strong knowledge of CHC offerings such as biometric screenings, walking programs, rewards programs, disease management, and more
- Assess the needs of each client, identify health trends, and provide actionable recommendations
- Attend onsite events for clients such as health fairs and participant presentations
- Support the efforts of account managers and senior account managers